

# Building Material Operations Comparison Survey



A comprehensive review of expenses AND a salary survey in one tool!

“The Building Materials Operations Comparison Program helps us to improve productivity by establishing goals and objectives from benchmarks set by our peers. It’s an invaluable tool that helps us keep score on how well we’re performing, and identifying areas where we need to improve.” – Anonymous Dealer, North Carolina

## Features

- \_ Web-based program with easy data entry. Definitions provided for categories so that analysis provides “apples to apples” comparisons.
- \_ System auto-computes many numbers and highlights potential errors to prevent typographical errors from ruining your analysis.
- \_ A secure environment that conforms to the high SSL standards required for e-commerce. Passwords are encrypted. Information is stored on a server that is ISO9001 compliant.
- \_ More than 90 charts and graphs, many with industry benchmarks and tags showing which way you want your data to be trending.
- \_ Ability to store your data from year to year, allowing you to see how you have improved (or not) over time.
- \_ Created and managed by regional Lumber and Building Material associations you trust. Your data is safe, secure and confidential.
- \_ Combines cost studies and salary surveys into one program.

## How It Works

- \_ Complete this form and submit it with your payment.
- \_ You will be sent a username and password, along with a web address.
- \_ Go to the web address, enter your username and password, and view a tutorial or simply begin entering data.
- \_ If you’d prefer to delegate the data entry to someone else in your company, you can create a user name and password for them, and determine how much or little they can do once they log in.
- \_ As you enter data, you can do it all at once or save some and come back later. **All data must be entered by Friday, April 29, 2011.**
- \_ After April 29, 2011, log back into the system to view or print your charts showing how your company compares to national and regional averages.

## Payment - \$200.00

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ ST \_\_\_\_\_ Zip Code \_\_\_\_\_  
Phone (\_\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_  
e-mail \_\_\_\_\_

Fax or E-mail form to:  
Kentucky Building Materials Association  
Fax: 502-245-7283 or E-mail: kim@kbma.net