

# WEBINAR

## How to Manage Your Inventory in Today's Market

Thursday, May 20, 2010 ~ 3:00 p.m. to 4:00 p.m. (Eastern Time)  
\$139 per logged on computer

This webinar is a step by step plan to better manage your inventory. The goal of the seminar is for each participating company to reduce shrinkage and add at least one turn to the inventory.

### Included you will learn:

- + Best practices of taking a physical count and a perpetual count.
- + How to reduce shrinkage without investing a lot of money or time.
- + Managing substitutions is not rocket science.
- + How to manage the Job Stock Vendor or weekly orders.
- + When do you buy or not buy.
- + What will one turn add to my bottom line and how do achieve one more turn.
- + VMI – Does it make sense? If so, how do I track it?
- + Should I implement Vendor Performance Reporting?
- + Current LBM Inventory Ratios?
- + A sample Category and Product Listing will also be provided.

**BONUS:** Chris will provide 30 minutes of free phone consultation as it relates to inventory within 30 days of the seminar to each participating company.

### ABOUT THE SPEAKER:

Many of us know **Chris Rader** from his biweekly online column for *ProSales Magazine* called "Rader's Edge" or through his work in the industry. Chris grew up working in his family's lumber business in Louisiana. After college, he returned to streamline operations with improved technology. He then joined a National LBM Software Company and implemented systems nationwide. Realizing that customers needed more than an information system, Chris founded, Rader Solutions in 1998. He has helped LBM customers improve their bottom line and meet financial objectives through a balanced use of technology, education, and training. To date, Chris has worked on-site with over 400 building supply companies in 40 states and served as Interim CFO for a leading fiberglass door distributor in North America.

### ----- REGISTRATION -----

- Yes,** Please sign me up for the webinar on Thursday, May 20, 2010 at 3:00 p.m. (Eastern Time)
- No,** This time is not good for me, but I am interested in the archive link which allows me to watch it at my convenience

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