

# Building Material Operations Comparison Program

A comprehensive review of expenses **AND** a salary survey in one tool!

*This program allows you to quickly and easily evaluate your expenses and your salary structure in comparison to national and regional dealers.*

## FEATURES

- ♦ Web-based program with easy data entry. Definitions provided for categories so that analysis provides “apples to apples” comparisons.
- ♦ System auto-computes many numbers and highlights potential errors to prevent typographical errors from ruining your analysis.
- ♦ A secure environment that conforms to the high SSL standards required for e-commerce. Passwords are encrypted. Information is stored on a server that is ISO9001 compliant.
- ♦ More than 90 charts and graphs, many with industry benchmarks and tags showing which way you want your data to be trending.
- ♦ Ability to store your data from year to year, allowing you to see how you have improved (or not) over time.
- ♦ Created and managed by regional Lumber and Building Material associations you trust. Your data is safe, secure and confidential.
- ♦ Combines cost studies and salary surveys into one program.

## HOW IT WORKS

- ♦ Complete this form and submit it with your payment of \$200.
- ♦ You will be sent a username and password, along with a web address.
- ♦ Go to the web address, enter your username and password, and view a tutorial or simply begin entering data.
- ♦ If you’d prefer to delegate the data entry to someone else in your company, you can create a user name and password for them, and determine how much or little they can do once they log in.
- ♦ As you enter data, you can do it all at once or save some and come back later. **All data must be entered by April 1.**
- ♦ After April 1, log back into the system to view or print your charts showing how your company compares to national and regional averages.

## PAYMENT: \$200

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ ST \_\_\_\_\_ Zip Code \_\_\_\_\_  
Phone (\_\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_  
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